

GREENVILLE UTILITIES COMMISSION

GREENVILLE, NORTH CAROLINA

Thursday, October 18, 2018

The Board of Commissioners of the Greenville Utilities Commission met in the Greenville Utilities Board Room in regular session at 12:00 noon with the following members, and others present, and Chair Blount presiding.

Commission Board Members Present:

Rebecca Blount, Chair	Minnie J. Anderson
Joel Butler	Ann E. Wall
Parker Overton	Tommy Stoughton
Don Mills	Kelly L. Darden, Jr.

Commission Staff Present:

Tony Cannon, General Manager/CEO	Anthony Whitehead
Chris Padgett	David Springer
Phil Dixon	Jonathan Britt
Jeff McCauley	Amanda Wall
George Reel	Kevin Keyzer
Keith Jones	Tony Godwin
Anthony Miller	Freddie Martin
Randy Emory	Robby Bright
Sandy Barnes	Lou Norris
Richie Shreves	Kristen Jarman
John Worrell	Kathy Howard
Scott Mullis	Karin Fullington
Amy Wade	
Steve Hawley	

Others Present:

Will Litchfield, GUC Liaison; Ginger Livingston, The Daily Reflector; Rick Smiley, City Council; and Jeffrey Hudson, Onslow Water and Sewer Authority;

Chair Blount called the meeting to order and Mr. Overton ascertained that a quorum was present.

ACCEPTANCE OF THE AGENDA

A motion was made by Ms. Wall, seconded by Mr. Butler, to accept the agenda as presented. The motion carried unanimously.

Safety Brief

Tony Cannon, General Manager/CEO, called on Kevin Keyzer, Risk and Facilities Manager, to provide the safety brief. Mr. Keyzer explained the plan of action should there be an emergency at today's meeting.

Recognition of New Commissioner – Kelly L Darden, Jr.

Chair Blount welcomed Mr. Kelly L. Darden, Jr. to the GUC Board of Commissioners. Mr. Darden is a Mental Health Counselor for Visions in View Mental Health. He was born and raised in Greenville and is an international-known broadcaster, communications professional, and avid outdoorsman.

Recognition of Association of Metropolitan Water Agencies' 2018 Gold Award for Exceptional Utility Performance)

Mr. Anthony Whitehead, Water Quality Manager, provided information on the Association of Metropolitan Water Agencies (AMWA) Gold Award for Exceptional Utility Performance which he accepted recently on behalf of Greenville Utilities Commission. He stated that this award recognizes large public drinking water systems that exhibit high levels of performance in the areas of product quality, customer satisfaction, employee and leadership development, operational optimization, financial viability, community sustainability, enterprise resiliency, infrastructure strategy and performance, stakeholder understanding and support, and water resource sustainability. Gold Award winners also show achievement in the areas of leadership, strategic business planning, knowledge management, measurement, and continual improvement management.

Recognition of Greenville Utilities Recovery Support by Onslow Water and Sewer Authority (ONWASA)

Mr. Jeffrey Hudson, ONWASA’s Chief Executive Officer, addressed the GUC Board of Commissioners and thanked GUC for allowing the Water Resources crews for assisting them in a time of need due to damage to their operations from the Hurricane Florence flooding in their area. GUC’s 11-member team worked with ONWASA personnel from September 20-29 to assist in the repair and restoration of their water and wastewater treatment plants. Mr. Hudson noted that GUC not only brought crew but were prepared and brought much needed supplies and equipment.

Mr. Hudson presented to Water Resources Director Randy Emory and Chair Blount a ceremonial canoe paddle.

Public Hearing

Chair Blount stated that (as properly advertised) there will be a public hearing to discuss and consider a revision to Part C - Terms and Conditions of Water and/or Sewer Service, Section 19 - Water and Sewer Extensions and Services, being effective November 1, 2018.

This public hearing was conducted subject to the terms outlined in the Special Order of the Greenville Utilities Commission dated July 20, 2010.

The public hearing opened and with no one registered with the Executive Secretary to speak, Chair Blount declared the public hearing closed.

APPROVAL OF MINUTES (Agenda Item 1)

A motion was made by Mr. Overton, seconded by Mr. Butler, to approve the September 20, 2018 Regular Meeting minutes as presented. The motion carried unanimously.

REVIEW OF MONTHLY FINANCIAL STATEMENT – September 30, 2018 (Agenda Item 2)

September 30, 2018 Financial Statement:

Key financial metrics for the combined funds for the period ending September 30, 2018:

Operating Cash:	\$78,847,914	Days of Cash on Hand:	130
Less Current Liabilities	<u>(\$21,566,076)</u>		
Fund Balance:	\$57,281,838		
Fund Balance Available for Appropriation:	22.6%	Days of Cash on Hand After Liabilities:	95
Average Investment Yield:	1.8%		

Fund Equity/Deficit Before Transfers

	Current Month			Year to Date		
	Actual	Budget	Last Year	Actual	Budget	Last Year
Electric	\$690,221	\$118,131	\$145,041	\$4,535,555	\$1,236,323	\$4,030,969
Water	\$306,311	\$207,051	\$56,409	\$1,289,254	\$769,596	\$1,004,538
Sewer	\$425,298	\$164,796	(\$47,174)	\$1,415,862	\$463,134	\$926,726
Gas	(\$510,923)	(\$922,011)	(\$594,479)	(\$1,028,882)	(\$2,319,473)	(\$1,602,291)
Combined	\$910,907	(\$432,033)	(\$440,203)	\$6,211,789	\$149,580	\$4,359,942

Fund Equity/Deficit After Transfers

	Current Month			Year to Date		
	Actual	Budget	Last Year	Actual	Revised Budget	Last Year
Electric	\$690,221	\$118,131	(\$204,959)	\$4,535,555	\$1,236,323	\$2,980,969
Water	\$60,478	(\$38,782)	(\$76,924)	\$551,755	\$32,097	\$604,539
Sewer	\$291,965	\$31,463	(\$130,507)	\$1,015,863	\$63,135	\$676,727
Gas	(\$510,923)	(\$922,011)	(\$677,812)	(\$1,028,882)	(\$2,319,473)	(\$1,852,290)
Combined	\$531,741	(\$811,199)	(\$1,090,202)	\$5,074,291	(\$987,918)	\$2,409,945

Mr. McCauley provided a presentation on the Financial Statement for September 30, 2018.

The weather impact for the month of September indicated that it was very hot with reported number of cooling degree days higher than September 2017. The September rainfall was 13.85 inches which was more than last year. The portfolio earned 1.8% for the month of September.

Overall year-to-date results through the end of September remain stable. The Electric Rate Stabilization Reserves are approximately \$23.5 million and the Gas Rate Stabilization Reserves are \$0.86 million. The Operating Reserves are 130 Days Cash on Hand, and Renewals and Replacements Reserves are approximately \$2.6 million.

A motion was made by Mr. Butler, seconded by Mr. Overton, to accept the Financial Statement for September 30, 2018. The motion carried unanimously.

IMPLEMENTATION OF A PILOT ELECTRIC VEHICLE CHARGING STATION REBATE PROGRAM (Agenda Item 3)

Mr. Tony Cannon stated that Greenville Utilities Commission proposes implementation of an Electric Vehicle Supply Equipment (EVSE)/Plug-In Electric Vehicle (PEV) Charging Station Pilot Rebate Program, effective November 1, 2018. Rebates will be available to eligible electric customers as reimbursement for part of the cost of EVSE/PEV Charging Station infrastructure and installation as follows: \$1,000 for single-port Level 2 Electric Vehicle Charging Stations and \$1,500 for dual-port Level 2 Electric Vehicle Charging Stations. Rebate(s) will be awarded, as approved by the Greenville Utilities Commission, on a first-come, first-served basis until rebate funds are exhausted. No more than four station rebates will be awarded per property/premise, and the maximum total value of rebates awarded per fiscal year as part of the program will be \$30,000.00.

To be eligible to receive one or more rebates, the customer must submit a complete and accurate rebate application form with attachments to the Commission. EVSE must be purchased and installed prior to submitting a rebate application. Submittals must be received by the Commission within 6 months of installation. EVSE or installation costs incurred prior to July 1, 2018 are ineligible for the rebate.

Mr. Cannon provided a photo of a current PEV Charging Station. The energy used to charge a PEV will be included on the customer's monthly electricity bill.

A motion was made by Ms. Wall, seconded by Mr. Mills, to approve the Finance/Audit Committee recommendation to implement the proposed pilot Electric Vehicle Charging Station Rebate Program as presented. The motion carried unanimously.

RECOMMENDED REVISIONS TO UTILITY REGULATIONS PART C-TERMS AND CONDITIONS OF WATER AND/OR SEWER SERVICE, SECTION 19.0 – WATER AND SEWER EXTENSIONS AND SERVICES (Agenda Item 4)

Mr. Cannon stated that Greenville Utilities Commission implemented Water and Sewer System Development Fees on July 1, 2018 in accordance with the requirements of N.C. General Statute Chapter 162A, Article 8 and correspondingly eliminated Sewer Acreage Fees. Prior to July 1, as part of GUC's practice of cost sharing with developers for the installation of water or sewer extensions to new developments, Sewer Acreage Fees due from the developer were eligible for use by the developer as all, or a portion of, the developer's cost share. Under the new fee structure, a revision to this practice is necessary for continuing similar partnerships with developers to support system expansions. In response, GUC proposes to incorporate into the existing 'up to 50%' cost participation for approved extensions an additional credit to developers for the value of anticipated System Development Fees to be collected from the associated development. The proposed revised language was provided. GUC will continue to require the developer to enter into a contract agreement with the Commission setting forth the scope of the proposed installation, the estimated cost and the plan or schedule for sharing of costs. Additionally, actual funding participation shall be based on documented final project costs and be subject to the availability of funds.

A motion was made by Mr. Mills, seconded by Ms. Wall, to approve the Finance/Audit Committee recommendation to revise the Greenville Utilities Commission's cost participation for approved water and sewer extensions to be up to 50% of the project cost plus the value of anticipated System Development Fees to be collected from the associated development and associated revisions to Part C-Terms & Conditions of Water and /or Sewer Services, effective November 1, 2018. The motion passed unanimously.

APPROVAL OF PROPOSED AMENDMENT TO THE INTERLOCAL AGREEMENT AMONG COUNTY OF PITT, CANDLEWICK AREA SANITARY SEWER DISTRICT, AND GREENVILLE UTILITIES COMMISSION FOR CONSTRUCTION OF A SANITARY SEWER SYSTEM IN THE CANDLEWICK AREA (Agenda Item 5)

Mr. Randy Emory, Director of Water Resources, stated that in August of 2016 the Interlocal Agreement was approved and executed by GUC, Candlewick Area Sanitary District (CASD) and Pitt County. The agreement established the responsibilities of the parties for the project.

Pitt County was responsible for project construction. GUC would pay to have some of the facilities upsized in order to be able to serve the entire planning area in the future. GUC would own these upsized facilities. Upon completion of the construction, CASD would lease the portion of the system they own to GUC for operation and maintenance.

The project is now complete and the parties desire to amend the agreement to reflect revisions to some of the items contained in the initial agreement.

The main revisions contained in the amendment are:

- (1) The number of customers served has been reduced from 54 customers to 15 customers in order for the County to construct the project within the established budget
- (2) All reference to CASD leasing, owning and operating a portion of the system have been deleted. The County shall transfer the entire system to GUC for ownership, operation and maintenance. This revision is being made in recognition of the fact that CASD has no resources to operate and maintain a sanitary sewer system.

GUC has an established budget of \$800,000 to pay for the upsizing of facilities mentioned above. The project has been completed within the budgeted amount.

A motion was made by Mr. Butler, seconded by Mr. Stoughton, to approve the proposed Amendment to the Interlocal Agreement among County of Pitt, Candlewick Area Sanitary District and the Greenville Utilities Commission. The motion carried unanimously.

CONSIDERATION OF ADOPTION OF RESOLUTION AUTHORIZING NEGOTIATION AND EXECUTION OF NATURAL GAS SUPPLY AGREEMENT WITH PUBLIC ENERGY AUTHORITY OF KENTUCKY (Agenda Item 6)

Freddie Martin, Natural Gas Supply Officer, stated that to further diversify Greenville Utilities Commission's (GUC's) natural gas supply portfolio and reduce costs, staff has evaluated the option of GUC participating in a natural gas pre-payment (prepay) transaction with Public Energy Authority of Kentucky (PEAK) and Morgan Stanley (MS). A prepay is a transaction where a municipal utility can issue tax-exempt bonds to prepay for delivery of gas on a long-term basis to achieve an ongoing discount to the prevailing market price. Under the proposed agreement, PEAK will be the issuer of the bonds. In executing such an agreement, GUC would be a purchaser of gas from PEAK at a discount to prevailing market prices and would not have any liability associated with the bonds issued by PEAK.

GUC is currently in year 12 of a 15-year prepay with Patriots Energy Group (PEG) and in year 1 of a 30-year prepay with Black Belt Energy. The PEG prepay has saved GUC and its customers \$1,365,460 since November 2007 and the agreement ends on January 31, 2022. Delivery under the Black Belt prepay begins on November 1, 2018 with projected savings of \$8,071,106 over the term of the agreement.

GUC has an opportunity to participate in a new 30-year natural gas pre-payment deal with PEAK. Closing of this agreement is targeted for November 2018. To participate in the prepay, GUC will need approval to execute a gas supply contract with Public Energy Authority of Kentucky by the end of October 2018.

The key provisions of the proposed agreement are listed below.

- GUC enters the agreement to purchase volume up to, but not to exceed, 2,000 dekatherms per day for a term of 30 years, with deliveries beginning April 1, 2019.
- GUC receives a net discount of \$0.30 to \$0.40 per dekatherm from the applicable first-of-the-month gas index price through a combination of monthly and annual savings during an initial period.
- The discount to the prevailing market price will be reset periodically during the term of the contract, with a potential that the discount may increase from the initial discount. The discount may not be less than \$0.20 per dekatherm after the initial reset period and must average at least \$0.25 per dekatherm over the term of the transaction. GUC pays an administrative fee of \$0.03 per dekatherm to PEAK to cover administrative costs related to billing, regulatory compliance, and other ongoing administrative tasks associated with the prepay transaction.
- Requirements Only Contract - GUC does not have to purchase the gas if demand drops
- Compensation for failure to perform
- Termination rights (bankruptcy, failure to issue bonds, etc.)

RESOLUTION OF THE GREENVILLE UTILITIES COMMISSION
(i) AUTHORIZING THE EXECUTION OF A GAS SUPPLY CONTRACT ("CONTRACT") WITH THE PUBLIC ENERGY AUTHORITY OF KENTUCKY ("PEAK") FOR THE PURCHASE OF NATURAL GAS FROM PEAK; (ii) ACKNOWLEDGING THAT PEAK WILL ISSUE ITS GAS SUPPLY REVENUE BONDS TO FUND THE PURCHASE OF A SUPPLY OF NATURAL GAS FROM MORGAN STANLEY CAPITAL GROUP INC. ("MSCG"), WHICH GAS WILL BE USED TO MAKE DELIVERIES UNDER THE CONTRACT; AND (iii) FOR OTHER PURPOSES

WHEREAS, Greenville Utilities Commission owns and operates a gas distribution utility and is authorized by the provisions of a Charter duly granted by the State of North Carolina to acquire, purchase, transport, store and manage supplies of gas necessary to meet the requirements of the residential, commercial and industrial customers served by such utility; and

WHEREAS, the acquisition of secure, reliable and economic supplies of natural gas is necessary for the prudent and businesslike operation of the utility owned by Greenville Utilities Commission, the continued economic development of its community and the promotion of the public health, safety and welfare; and

WHEREAS, the Public Energy Authority of Kentucky which was formed pursuant to the Natural Gas Acquisition Authority Act, KRS 353.400 to 353.410., has offered to sell to Greenville Utilities Commission, pursuant to the Contract, a supply of natural gas in the quantities on the dates set forth in the Contract, on the conditions that (i) PEAK issues its Gas Supply Revenue Bonds (the "Bonds") the proceeds of which will be used to acquire a supply of natural gas (the "Gas Supply") pursuant to a Prepaid Agreement with MSCG (the "Prepaid Agreement"); and

WHEREAS, Greenville Utilities Commission is a Public Body, as such term is defined in the Gas Supply Contract, and desires to enter into the Contract with PEAK.

NOW, THEREFORE, BE IT RESOLVED by the Board of Commissioners of Greenville Utilities Commission as follows:

1. The Board of Commissioners of Greenville Utilities Commission hereby approves the execution and delivery of the Gas Supply Contract, in substantially the form previously submitted to Greenville Utilities Commission and attached hereto as Exhibit A, pursuant to which Greenville Utilities Commission will agree to purchase specified quantities of natural gas from PEAK, such deliveries to be made on the dates, at the volumes and for the prices set forth in such Gas Supply Contract.

2. The General Manager/CEO of Greenville Utilities Commission is hereby authorized to execute any such other closing documents or certificates which may be required or contemplated in connection with the execution and delivery of the Contract or carrying out the intent and purpose of this resolution.

Adopted this the _____ day of _____, 2018.

GREENVILLE UTILITIES COMMISSION

By _____
/s/ REBECCA BLOUNT, CHAIR

ATTEST:

/s/ PARKER OVERTON, SECRETARY

(SEAL)

A motion was made by Ms. Wall, seconded by Mr. Overton, to approve the Finance/Audit Committee recommendation to adopt the resolution authorizing the General Manager/CEO and appropriate staff to negotiate and execute the natural gas supply agreement with Public Energy Authority of Kentucky for a volume up to, but not to exceed, 2,000 dekatherms per day over 30 years. The motion carried unanimously.

UPDATE ON OPERATIONS CENTER PROJECT (Agenda Item 7)

Mr. Chris Padgett, Chief Administrative Officer, stated that the design team lead by CT Consultants has completed about 90% of the construction drawings. The Construction Manager at Risk is working to provide an updated cost estimate based on the detail in the design drawings. Updated cost should be available by mid-November. The goal is to send out bid packages by December 2018 and to open the bids in January 2019.

GENERAL MANAGER'S REPORT (Agenda Item 8)

1. Informational Reading

Bids, Statistical Data Report, Sewer Spill Tracking Report, and Load Management Report were provided.

The following Bids awarded by the General Manager/CEO during the past month were reported for information:

GREENVILLE UTILITIES COMMISSION

TABULATION OF BIDS RECEIVED

**SANITARY SEWER OUTFALL AND WATER DISTRIBUTION/TRANSMISSION LINE
RIGHT-OF-WAY CLEARING
AUGUST 8, 2018 @ 4:00 PM**

VENDORS	HOURLY RATE	TOTAL
Asplundh Tree Expert, LLC	\$111.83	\$35,785.60*
M&B Land Management	175.00	56,000.00
Woodland Vegetation Management, Inc.	201.00	64,320.00
Stokes Land Clearing, Inc.	304.50	97,440.00

*Indicates recommended award based on the lowest responsible, responsive bid.

**ITEM I (50) 15 KVA CSP DISTRIBUTION TRANSFORMERS 120/240, STK # 205010
AUGUST 8, 2018 @ 2:00 PM**

VENDORS (WKS)	DELIVERY TIME	UNIT PRICE	OWNERSHIP COST/UNIT	TOTAL
Richardson Associates	8	\$756.00	\$1,520.10*	\$37,800.00
National Transformer Sales, Inc.	12	771.00	1,546.50	38,550.00
Wesco Distribution, Inc.	8	799.85	1,582.55	39,992.50
Mayer	11	1,210.00	1,659.40	60,500.00

* Indicates recommended award based on lowest total ownership cost.

**ITEM II (25) 25 KVA PADMOUNT TRANSFORMERS 240/120, STK # 207860
AUGUST 8, 2018 @ 2:00 PM**

VENDORS (WKS)	DELIVERY TIME	UNIT PRICE	OWNERSHIP COST/UNIT	TOTAL
Anixter, Inc. GE	13	\$1,181.00	\$2,190.20*	\$29,525.00
Mayer	11	1,420.00	2,232.70	35,500.00
Richardson Associates	8	1,201.00	2,263.60	30,025.00
National Transformer Sales, Inc.	12	1,259.00	2,318.90	31,475.00
Wesco Distribution, Inc.	10	1,705.00	2,787.70	42,625.00

* Indicates recommended award based on lowest total unit cost.

**ITEM III (10) 100 KVA PADMOUNT TRANSFORMERS 240/120, STK # 205130
AUGUST 8, 2018 @ 2:00 PM**

VENDORS (WKS)	DELIVERY TIME	UNIT PRICE	OWNERSHIP COST/UNIT	TOTAL
Anixter, Inc. GE	13	\$2,152.00	\$5,193.40*	\$21,520.00
National Transformer Sales, Inc.	12	2,258.00	5,293.70	22,580.00
Mayer	11	3,100.00	5,332.00	31,000.00
Richardson Associates	10	2,450.00	5,386.40	24,500.00
Wesco Distribution, Inc.	10	2,345.00	5,537.60	23,450.00

* Indicates recommended award based on lowest total ownership cost.

**ITEM IV (3) 150 KVA THREE-PHASE PADMOUNT TRANSFORMERS 120/208, STK # 205220
AUGUST 8, 2018 @ 2:00 PM**

VENDORS (WKS)	DELIVERY TIME	UNIT PRICE	OWNERSHIP COST/UNIT	TOTAL
National Transformer Sales, Inc.	12	\$5,566.00	\$10,856.20*	\$16,698.00
WEG	12	5,646.00	10,947.90	16,938.00
Mayer	13	7,105.00	12,229.90	21,315.00
Richardson Associates	8	6,946.00	12,241.90	20,838.00
Anixter, Inc. (GE)	9	7,167.00	12,398.10	21,501.00
Wesco Distribution, Inc.	10	7,455.00	12,992.70	22,365.00

* Indicates recommended award based on lowest total ownership cost.

**ITEM V (3) 150 KVA THREE-PHASE PADMOUNT TRANSFORMERS 277/480, STK # 208260
AUGUST 8, 2018 @ 2:00 PM**

VENDORS (WKS)	DELIVERY TIME	UNIT PRICE	OWNERSHIP COST/UNIT	TOTAL
National Transformer Sales, Inc.	12	\$5,213.00	\$10,470.20*	\$15,639.00
WEG	12	5,519.00	10,848.50	16,557.00
Richardson Associates	8	6,505.00	11,818.60	19,515.00
Mayer	13	7,150.00	12,232.00	21,450.00
Anixter, Inc. (GE)	9	7,098.00	12,317.10	21,294.00

* Indicates recommended award based on lowest total ownership cost.

**ONE (1) EXCAVATOR
AUGUST 9, 2018 @ 3:00 PM**

VENDORS	DELIVERY	UNIT PRICE
Whites Tractor & Truck, LLC, DBA, Bobcat of Winterville	8 Weeks	\$46,004.72*
Rob's Hydraulics, Inc.	15-30 Days	46,305.20
Rob's Hydraulics, Inc. (Alternate Bid)	120 Days	46,431.58
Mitchell Tractor & Equipment Company	-	49,596.00
James River Equipment	30	49,961.00
Gregory Poole Equipment	90 Days	55,187.00

*Indicates recommended award based on the lowest responsible, responsive bid.

**10 KV RISER POLE ARRESTERS (GUC# 206460)
AUGUST 28, 2018 @ 4:00 PM**

Vendor	DELIVERY	IT PRICE EACH	TOTAL \$
Anixter, Inc.	Stock to 2 Weeks	\$32.39	\$16,195.00*
Wesco Distribution, Inc.	2-3 weeks	33.40	16,700.00
Anixter, Inc.	Stock to 2 Weeks	40.84	20,420.00
Mayer	9 Weeks	85.00	42,500.00

*Indicates recommended award based on the lowest responsible, responsive bid.

TABULATION OF RE-BIDS RECEIVED

**GCP-88 GATE STATION WATER BATH HEATER INSTALLATIONS
AUGUST 29, 2018 at 2:00 PM**

VENDOR	TOTAL BID
FHG, INC.	\$271,592.82*
First Cut Design and Fabrication	\$631,400.00
Troy Construction	\$711,375.00

*Indicates recommended award based on the lowest responsible, responsive bid.

TABULATION OF BIDS RECEIVED

**TWO (2) SWITCHGEARS
AUGUST 30, 2018 @ 3:00 PM**

VENDOR	DELIVERY	IT PRICE EACH	TOTAL \$
Shealy Electrical Wholesalers, Inc.	10 to 12 Weeks	\$26,697.00	\$53,394.00*
Graybar Electric.	10 Weeks	86,490.00	172,980.00

*Indicates recommended award based on the lowest responsible, responsive bid.

**ONE LINE TRUCK WITH HYDRAULIC DIGGER DERRICK MOUNTED WITH UTILITY LINE
BODY
SEPTEMBER 19, 2018 @ 2:00 PM**

Vendors	Delivery Time	Brand	Unite Price \$
Altec Industries, Inc.	330-360 days	Altec	\$274,092.00*

*Indicates recommended award based on the lowest responsible, responsive bid.

Load Management Report

The Duke Energy Progress (DEP) monthly peak occurred on September 4, 2018 for the hour ending at 4:00 p.m. GUC's load management system was in full operation during this period. As a result, the estimated avoided demand costs amount to \$1,190,925.

2. Key Performance Indicators (KPIs)

The following KPIs highlighted for this month were provided in the dashboard format along with the corresponding scorecard:

- Debt Service Coverage
- Net Margin
- System Losses- Gas
- Typical Monthly Bill Comparison – Water

3. Commendations

The following are compliment records:

Chief Utility Locator Will Prescott stated that customer Amy Oseroff complimented Cody Adams, Gas Utility Locator II, on his professionalism and customer service when he helped her determine what was causing a sink hole on her property.

The Daily Reflector, Bless Your Heart: Monday, September 17
The Greenville Utilities department was on top of its game during this storm and took care of outages almost as soon as they occurred. Also, a big bless your heart to the water response team that went to New Bern to assist in rescues. Well done!

Customer Carl Davis sent an email to Greenville Utilities Commission and wrote "Thank you for such great planning and execution during Hurricane Florence. You really did an amazing job."

Public Information Specialist Emily Garner received a call from customer Jean Michel. Ms. Michel called to say thanks for all the hard work with Hurricane Florence.

Systems Dispatcher II Tammy Warren received a call from a customer, who wished to remain anonymous. The caller thanked the crew who helped restore her power during Hurricane Florence. The crew included Mark Andrews, Substation Crew Leader; Keith Gaskins, Troubleshooter Crew Leader; Mono Jones, Substation Lineworker Second Class; Remington Gaskins, Substation Lineworker Third Class; Paul Hollingsworth, Substation Lineworker First Class; William Clanton, Substation Lineworker Third Class; and Earl Harris, Overhead Lineworker Second Class.

Lynette Ross sent in a hand-written note that read "Thank you so much for keeping us able to have power before, during, and after the storm (Florence). I appreciate you."

Several GUC Key Account customers sent email messages to Business Development Specialist Kathy Howard to thank GUC for outstanding service during Hurricane Florence. One wrote how much they appreciated the updates before and during the storm to ensure minimal loss of power to the community.

Other

Mr. Cannon stated that the NC Utility Commission inspected the LNG Facility and GUC received a clean inspection with no violations.

Chair Blount has renewed her term on the American Public Power Association's Policy Making Council.

GUC health benefits packages have been distributed and are due before November 16.

Finance/Audit Committee information was provided by the Committee Chair Overton. Mr. Overton stated that there were no recommended changes to the Investment Policy from staff and there are currently no issues to report as part of the Annual FY 2017-18 Audit Update. The full report from auditors will be provided at the November Board Meeting.

Mr. Cannon stated that staff met with the rating agencies', Moody's and Fitch, last month.

BOARD CHAIR'S REMARKS/REPORT (Agenda Item 9)

Chair Blount shared the approved minutes from the Finance/Audit Committee and reminded the Commissioners of the following meetings:

- GUC Regular Meeting, Thursday, November 15, 2018, 12:00 p.m., Board Room

BOARD MEMBERS' REMARKS (Agenda Item 10)

Several commissioners congratulated Randy Emory and GUC on helping Onslow County and welcomed Kelly Darden.

CLOSED SESSIONS:

Mr. Phillip Dixon, General Counsel, stated that the Board of Commissioners should consider entering Closed Session pursuant to the following statutes.

N.C.G.S. 143-318.11(a)(1) To prevent the disclosure of information that is privileged or confidential pursuant to the law of this State or of the United States, or not considered a public record within the meaning of Chapter 132 of the General Statutes.

N.C.G.S. 143-318.11(a)(3) To consult with an attorney employed or retained by the public body in order to preserve the attorney-client privilege between the attorney and the public body, which privilege is hereby acknowledged. The public body may consider and give instructions to an attorney concerning the handling or settlement of a claim, judicial action, mediation, arbitration, or administrative procedure.

N.C.G.S. 143-318.11(a)(4) To discuss matters relating to the location or expansion of industries or other businesses in the area served by the public body, including agreement on a tentative list of economic development incentives that may be offered by the public body in negotiations, or to discuss matters relating to military installation closure or realignment.


N.C.G.S. 143-318(a)(6) To consider the qualifications, competence, performance, character, fitness, condition of appointment, or conditions of initial employment of an individual public officer or employee or prospective public officer or employee.

Upon motion by Mr. Butler, seconded by Mr. Mills, the Greenville Utilities Board of Commissioners unanimously agreed to enter Closed Session at 12:52 p.m. pursuant to the fore-mentioned statutes.

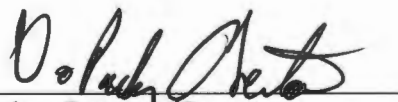
There being no further business to come before the Board of Commissioners in Closed Session, upon motion by Mr. Butler, seconded by Mr. Mills, the Board of Commissioners unanimously agreed to return to Open Session at 2:28 p.m.

Upon motion by Mr. Butler, seconded by Mr. Overton, the Board unanimously agreed to adjourn the meeting at 2:28 p.m.

Respectfully submitted,


Amy Carson Wade, Executive Secretary

APPROVED:


Parker Overton, Secretary

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