## GREENVILLE UTILITIES COMMISSION QUESTIONS AND ANSWERS FOR 22-65 RFB FOR UNIFORMS 10/26/2022 at 2:00PM

 I know that in the past Greenville Utilities have purchased uniforms for their employees. Is that what you are looking for here or are you considering a program that we can offer referred to as value lease, where we supply uniforms at low weekly charge and replace as needed and they launder at home or the rental program where we laundry as well. Please confirm and we will proceed. Straight purchase, no lease.

1. Kindly provide us with the previous Bid Tabulation. This may be viewed at: <a href="http://www.guc.com">www.guc.com</a>

## GREENVILLE UTILITIES COMMISSION<br/>TABULATION OF BIDS RECEIVED<br/>FOR EMPLOYEE UNIFORMSOCTOBER 9, 2019@DELIVERY TIME3:00 PM VENDORSJ& E Uniforms, Inc.J & E Uniforms, Inc.15-45 DaysUnifirst Corporation, Inc.-Unimex Corporation, Inc.30 DaysCintas Corporation7-21 Days

## **\$ EXTENSION**

\$119,878.79 \* 144,196.24 164,423.00 189,601.50 \* Indicates recommended award based on the lowest responsible, responsive bid.

- 2. Kindly provide us Total Expenditures incurred for the previous contract for past 5 years. 11/4/19 to 10/12/2022 \$660,484.91 11/6/2017 to 10/12/2022 \$1,041,103.78
- 3. Who is the currently awarded vendor? J&E Uniforms
- 4. Should we bid for all items in the bid in order to be responsive? GUC in its sole discretion may award this bid as individual item(s) or as a total bid for item(s) A-SS
- 5. Do we need to submit samples with bid submission? No
- 6. We are mainly operating in State of Florida and are we free to bid on this solicitation? Submitting a bid is your decision.

- 7. Do you need stocking location inside the county? Certain requirements associated with this bid must be local.
- 8. Do you need any customization such as embroidery / silk screening in addition to sewing emblems? Refer to bid document.
- What would be the ordering procedure? One time purchase or as and when needed basis? As required.
- 10. What would be the measurement taking procedure? Local.
- 11. Do you need online ordering portal? Yes
- 12. Would you consider piggy backing on an existing agency contract we have now? NA
- 13. We were awarded the BuyBoard (a nationwide cooperative buying group) contract for uniforms and footwear. You are most welcome to use that contract if your agency has registered with them. If you need further details, please let us know. NA
- 1. Please email the archived Bid Tabulation (including past unit prices for all bidders, names and addresses of bidders) along with the previous Award of Contract specifying who won this project whenever it was last bid upon... This is for reference only. The bid has not opened yet.

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OCTOBER 9, 2019@	DELIVERY TIME	\$ EXTENSION
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- 2. We are asking for the bid results the last time the referenced bid were actually bid upon. For example if this was last bid upon 12 months ago then that is the information we are requesting. Please see above Bid Tab response. Last bid 10/9/2019.
  - 1) I understand that we can bid alternative items, however I want to confirm that not offering the Carhartt FR will not disqualify us from bidding. The bid contains an exception form.
    - a. NOTE- We do not offer the Carhartt FR line any longer due to a variety of issues with their long lead times, poor sizing range, late deliveries and ongoing issues with the product line changing. We have decided to offer "Core" product lines from our Tier 1 suppliers for FR product that have proven over the years to provide us with a better overall experience. In addition we make our own product line for FR called "Armorex". We are offering substitutes from the following vendors. We would prefer to meet with the departments and offer them a substitute from; Wrangler, Lapco, Bulwark or Ariat if one of our manufactured Armorex products won't be accepted.
  - 2) The PD61 is listed as a men's product, can you confirm you want whether or not you want a Women's jean for that item? PD63
  - 3) Should we be awarded, will we receive contacts names and numbers for the departments? Yes
  - 4) Will we have an opportunity to meet with the departments face to face should we be awarded? Yes
    - a. We would like the opportunity to demo our custom eStore website capabilities prior to a decision if possible? NA
  - 5) Can we attach additional information to the RFP, such as a PowerPoint? NA
  - 6) We are the official contract holder for "Sourcewell" and the official Uniform Supplier for the state of North Carolina. Is there an opportunity to piggy back this BID using our official supplier award from the State of NC? Follow Bid Document requirements.
    - a. If you want to learn more about our relationship with Sourcewell, go to www.unifirstcad.com

In term of additional products, are the departments allowed to purchase additional non listed items from us should we be awarded? If so we can offer our discounted sourcewell price list for those additional items. NA at this time.

**Question 1.** The RFB states, "NO BIDS CONSIDERED UNLESS SUBMITTED ON THIS FORM(S) (RETURN ONLY THIS FORM(S), EXCEPTION AND E-VERIFY." Should this preclude us from submitting additional information, such as a cover letter and detailed service specification? Please follow the bid document instructions/requirements/specifications.

**Question 2.** Please provide additional information on GUC emblem requirements and confirm pricing is needed for the following:

• GUC emblem to be embroidered onto garment. For pricing purposes, please provide a logo file, its dimensions, number of colors, and where on the garment emblems should be applied. 4" x 1-1/2", Three colors, left side above pocket, FR Thread or Non FR Thread.



• GUC emblem to be silk screened onto garment. If different than above, please provide a logo file, its dimensions, number of colors, and where on the garment emblems should be applied. Upon request only.

**Question 3.** Please confirm that the cost of emblem application is to be quoted on page 15 of the Proposal Form and <u>not</u> included in the price of the garments that specify a GUC emblem in the description on pages 11-14. Correct, Page 15.

- 1. Item VII 100237 Carhartt FR Light Blue Henley has been discontinued from Carhartt. They do offer a couple other colors in the 100237.
- 2. Item XIII BN2291-M is the model number for this pant but the style # for ordering this pant is 102291.
- 3. Item XVII Style # for the Women's FP321 Pants has been changed to FP31 Women's Stretch Twill Pant
- 4. Item XXVI Bulwark JEW2NV FR work Jacket has been discontinued and changed to JEL2NV Men's FR Zip In Jacket
- 5. Item XXVII Bulwark LML2GY FR Zip In/Zip Out Liner has been discontinued and changed to LML4GY Men's Zip In Jacket Liner
- 6. Item XXVIII Bulwark JLJ8NV FR Lined Bomber Jacket has been discontinued and changed to JLJ6NV FR Lined Bomber Nomex Jacket
- 7. Item XXIX Bulwark LNL2NV FR Jacket Liner has been discontinued and changed to LNL8NV FR Midweight Nomex FR sleeved Jacket Liner
- 8. Item XXX Bulwark LNS2NV FR Zip in Vest Liner has been discontinued and changed to LNS8NV FR Zip In Insulated Vest Liner

- 9. Item XXXIII & Item XXXIV SLG8RK & SLG8HN have been discontinued and no replacement style is available from Bulwark.
- 10. Item XXXVI Women's FR Carhartt 101249 pant has been discontinued and the closest replacement available is 105015 Carhartt FR Women's canvas pant
- 11. Item XXXVIII Carhartt FR 102908 Zip Front Hooded Sweatshirt has been discontinued and changed to Carhartt 104982 FR Force Full Zip Sweatshirt
- 12. Item XXXIX Carhartt FR 102907 Pullover Hooded Sweatshirt has been discontinued and changed to Carhartt 104983 FR Force Pullover Sweatshirt
- 13. Item XLIII Carhartt 102790 Women's Pullover Hoodie has been discontinued and changed to Carhartt 105295 Carhartt Women's Quarter Zip Sweatshirt
- 14. Item LI Carhartt 104138 does not come in Medium Blue but does come in steel blue color. 1-14 please use the bid exception sheet to identify what is being quoted.
- 15. The onsite measuring/samples will still be as in the past with the online ordering portal, correct? Yes
- 1. Please send us clear images/artworks, dimension and placement of emblems which need to be embroidered. 4" X 1-1/2", Three colors, FR and non FR thread, left side above pocket.



2. Please send us clear images/artworks, no of colors and placement of emblems which need to be screen printed. <u>3</u>" X 1-1/2", Three colors, left pocket



- 3. How many patches( emblems) need to be sew per shirt? No patches
- 4. Will you provide patches (emblems) ? No patches