

GREENVILLE UTILITIES COMMISSION

GREENVILLE, NORTH CAROLINA

QUESTIONS AND ANSWERS I FOR RFB 20-07 DUE 3/11/2020 at 2:00 PM FOR:

**Audio/Video, Operator Console, Video Wall System and Installation for the New
Emergency Operations Center**

Many of the formal RFPs like this allow us to send a representative to site prior to the bid submittal date. This allows us an opportunity to meet with the Commission's team and look at the site to develop a more project specific proposal response. Are there any restrictions on meeting with the Commission's team in-person prior to the bid due date?

Site is currently under construction. No meeting prior to bid due date

Video Wall processor hardware requires one small form factor (NUC 7i&DNKE) for each display. The system can be driven by a much lower number of display nodes (Even with 100% redundancy) saving cost and complexity. Will you accept Processing solutions that reduce cost and complexity?

Qualified vendors are encouraged to provide quotes for alternative solutions/hardware that meet minimum specifications

Video wall processor encoding hardware requires a very specific VeCaster Pro 4K. The functional requirements can be met though software and other hardware means that do not require as much encoding system resources. Will you accept processing solutions that provide software capture and add the convenience of person to person collaboration to the operational environment?

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Control room touch panels: The use of touch panels can occupy precious desktop space and require proprietary programming for control of the display wall. Control systems for video and audio can be consolidated to a software application. Will you accept a control solution that does not require a dedicated touch panel?

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"The slat wall system is not permitted to be taller than 4". Our backwall is 7" high. A standard 24" monitor is 13" high. Our 7" high backwall won't impact the sightlines to the video wall. Is a 7" high backwall acceptable?

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What outlet type and quantity of outlets are required per power/signal unit?

Clarify question?

"Standard T-mold profiles will not be accepted". We have a lifetime warranty on our T-mold nosing. T-mold is more cost effective than a solid surface edge. Would a T-mold option be considered?

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Are the monitors on the console to be included in the scope of supply? If so, please confirm the quantities and sizes that are required.

No

The conference table wasn't mentioned in the RFP document, but it does appear in the drawing set. Is it included in the scope of supply?

Conference room table is excluded from specification document. Do not include in quote

I have reviewed the documents and it appears that we would have to submit through an Integrator or a GC but is it possible to submit just a furniture bid directly to Greenville?

See section 10.0 of Instructions for Bids: *GUC reserves the right to include or exclude any option or alternative in GUC's opinion is in GUC's best interest.*

Also this appears to be a Mauell specification so I don't know how we could respond and be competitive. Nor do I see how the other companies could but I would interested to know if anyone else has brought this up.

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Alternatives?

Qualified vendors are encouraged to quote alternatives that meet minimum specifications.