

QUESTION AND ANSWERS FOR:

RFB #19-38, 8/14/19

1,000 kW/2,000 kWh PEAK SHAVING BATTERY ENERGY STORAGE SYSTEM (BESS)

PILOT PROJECT

1. Can you please provide a tentative schedule for the proposal process? (bid reviews, short-list interviews, award, contract execution, etc.)
2 months for review/selection/contract execution
2. Does Greenville Utilities Commission have a required project completion date?
12 months from date of contract execution
3. Does Greenville Utilities Commission expect to include liquidated damages for missing that date?
No
4. Does Greenville Utilities Commission expect to include performance guarantees or warranties on the BESS and BESS controller? We ask because, if so, it's very important to know exactly how the BESS is planned to be used. It's standard practice for BESS vendors to provide these guarantees & warranties, but any deviation from those exact use cases, cycle numbers, durations, depth of charge / discharge, etc. would impact the performance guarantee and warranty. This project appears to be a pilot, which implies a variety of testing, so it's important we understand your expectations.
Section 5 of the RFP outlines the warranty requirements. The RFP outlines the intended use of the BESS.
5. Can Greenville Utilities Commission confirm if the requirements for minority-owned (7%) or women-owned (4%) support is required or preferred? Meaning, will it be part of the evaluation process?
Not part of evaluation
6. Page 6 of the PDR (Section 2.0) has the following statement, "**turnkey design-build peak shaving BESS**", which is confusing. Please provide clarification on the approach you're looking for as "turnkey" typically implies an engineer, procure, and construction (EPC) approach, whereas "design-build" implies a contract for the design and then a separate contract (in the future) for the build.
Section 2.0 of the RFP outlines the vendor's responsibilities
7. If we decide to bid directly and only submit a bid using Tesla technology, the bid would specify NMC chemistry as Tesla does not currently manufacture LFP battery cells. Would we be disqualified from the RFP by submitting only a bid with NMC cells?
Vendors are encouraged to provide bids in accordance with the specifications