

**GREENVILLE UTILITIES COMMISSION**

**TABULATION OF BIDS RECEIVED**

**ITEM I**

**(10) 15 KVA CONVENTIONAL DISTRIBUTION TRANSFORMERS**  
**(GUC STOCK #208320)**

**April 27, 2011**

<b>VENDORS</b>	<b>DELIVERY TIME (WKS)</b>	<b>UNIT PRICE</b>	<b>OWNERSHIP COST/UNIT</b>	<b>TOTAL</b>
National Transformers Sales, Inc.	10	\$635.00	\$1,197.70*	\$6,350.00
HD Supply Utilities, LTD - GE	7	616.00	1,260.40	6,160.00
Richardson Associates of N.C., Inc. (3%)	10	716.00	1,347.60	7,160.00
Richardson Associates of N.C., Inc.	10	720.00	1,335.50	7,200.00
Wesco	8	738.00	1,433.90	7,380.00
Stuart Irby Company	8	803.00	1,370.50	8,030.00 <sup>1</sup>
HD Supply Utilities, LTD - Cooper	6	811.00	1,385.30	8,110.00
Richardson Associates of N.C., Inc. (amorph)	10	856.00	1,273.50	8,560.00

\*Indicates recommended award based on the lowest total ownership cost.

<sup>1</sup>Irby takes exception to liquidated damages.

**GREENVILLE UTILITIES COMMISSION**

**TABULATION OF BIDS RECEIVED**

**ITEM II**

**(25) 25 KVA CSP DISTRIBUTION TRANSFORMERS**  
**(GUC STOCK #205020)**

**April 27, 2011**

<b>VENDORS</b>	<b>DELIVERY TIME (WKS)</b>	<b>UNIT PRICE</b>	<b>OWNERSHIP COST/UNIT</b>	<b>TOTAL</b>
National Transformers Sales, Inc.	10	\$ 924.00	\$1,811.00*	\$23,100.00
Richardson Associates of N.C., Inc. (amorph)	10	1,142.00	1,849.80	28,550.00
HD Supply Utilities, LTD - GE	7	881.00	1,864.50	22,025.00
Stuart Irby Company	8	990.00	1,875.60	24,750.00 <sup>1</sup>
Richardson Associates of N.C., Inc.	10	1,036.00	1,961.00	25,900.00
Richardson Associates of N.C., Inc. (3%)	10	1,022.00	1,965.70	25,550.00
Wesco	8	1,069.00	1,996.70	26,725.00
HD Supply Utilities, LTD - Cooper	6	1,121.00	2,070.80	28,025.00

\*Indicates recommended award based on the lowest total ownership cost.

<sup>1</sup>Irby takes exception to liquidated damages and 10 year warranty.

**GREENVILLE UTILITIES COMMISSION**

**TABULATION OF BIDS RECEIVED**

**ITEM III**

**(4) 167 KVA PADMOUNT TRANSFORMERS**  
**(GUC STOCK #201130)**

**April 27, 2011**

<b>VENDORS</b>	<b>DELIVERY TIME (WKS)</b>	<b>UNIT PRICE</b>	<b>OWNERSHIP COST/UNIT</b>	<b>TOTAL</b>
Richardson Associates of N.C., Inc. (amorph)	8	\$4,539.00	\$7,465.00*	\$18,156.00
Stuart Irby Company	8	3,395.00	7,743.60	13,580.00 <sup>1</sup>
HD Supply Utilities, LTD - Cooper	10	3,454.00	8,047.40	13,816.00
Wesco	10	3,474.00	8,110.00	13,896.00
National Transformers Sales, Inc.	10	3,138.00	8,209.40	12,552.00
Richardson Associates of N.C., Inc.	8	3,851.00	8,418.40	15,404.00
HD Supply Utilities, LTD - GE	9	3,635.00	8,593.60	14,540.00
Richardson Associates of N.C., Inc. (3%)	8	3,615.00	8,659.00	14,460.00

\*Indicates recommended award based on the lowest total ownership cost.

<sup>1</sup>Irby takes exception to liquidated damages.

**GREENVILLE UTILITIES COMMISSION**

**TABULATION OF BIDS RECEIVED**

**ITEM IV**

**(3) 300 KVA THREE-PHASE PADMOUNT TRANSFORMERS**  
**(GUC STOCK #205150)**

**April 27, 2011**

<b>VENDORS</b>	<b>DELIVERY TIME (WKS)</b>	<b>UNIT PRICE</b>	<b>OWNERSHIP COST/UNIT</b>	<b>TOTAL</b>
Wesco	10	\$8,360.00	\$16,217.00*	\$25,080.00
HD Supply Utilities, LTD - GE	11	8,153.00	16,333.20	24,459.00
Richardson Associates of N.C., Inc. (amorph)	8	9,797.00	17,121.60	29,391.00
National Transformers Sales, Inc.	8	8,337.00	17,244.40	25,011.00
Richardson Associates of N.C., Inc.	8	8,664.00	17,522.60	25,992.00
Stuart Irby Company	10	9,830.00	17,546.00	29,490.00 <sup>1</sup>
Richardson Associates of N.C., Inc. (3%)	8	8,348.00	17,794.80	25,044.00
HD Supply Utilities, LTD - Cooper	8	9,684.00	17,824.00	29,052.00

\*Indicates recommended award based on the lowest total ownership cost.

<sup>1</sup>Irby takes exception to liquidated damages.