

**GREENVILLE UTILITIES COMMISSION**

**TABULATION OF BIDS RECEIVED**

**ONE (1) 20 MVA, 115 TO 13.2Y/7.62 kV POWER TRANSFORMER  
WITH LTC FOR SUGG PARKWAY SUBSTATION**

**APRIL 5, 2011**

<b>Vendor</b>	<b>Manufacturer</b>	<b>Delivery Days</b>	<b>Unit Price</b>	<b>Total Ownership Cost</b>
<b>Approved Vendors</b>				
R.W. Chapman	Delta-Star	196-238	\$625,100.00	\$1,128,000.00*
Utility Service Agency, Inc.	ABB, Inc.	182	606,500.00	1,173,700.00
Ensales	Virginia Transformer	140-168	620,375.00 <sup>1</sup>	1,185,375.00
W.R. Daniels & Associates, Inc.	Waukesha	280-308	655,583.00 <sup>1,2</sup>	1,187,183.00
National Transformers Sales, Inc.	Siemens	238-252	761,050.00 <sup>1</sup>	1,274,800.00
HD Supply	GE-Prolec	189-217	705,436.00	1,364,936.00
Utility Resource Associates	PTTI	252-280	833,918.00	1,383,543.00
<b>Non-Approved Vendors</b>				
Shihlin Electric USA	Shihlin Electric	230	578,500.00	1,054,350.00
National Electrical Systems, Inc.	CG Power Systems	245	695,977.50	1,211,452.50
Richardson Associates of N.C., Inc.	Howard Industries	175-182	689,089.00	1,218,689.00
Lekson & Associates	WEG	184	721,193.00	1,239,443.00

***Engineer's estimate \$ 650,000 each transformer***

\*Indicates recommended award based on the lowest total ownership cost.

<sup>1</sup>Indicates price based progress payments

<sup>2</sup>Bid reflects the purchase of two power transformers

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**TABULATION OF BIDS RECEIVED**

**ONE (1) 20 MVA, 115 TO 13.2Y/7.62 kV POWER TRANSFORMER**  
**WITH LTC FOR FROG LEVEL SUBSTATION EXPANSION**

**APRIL 5, 2011**

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